

## Message Text

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72

ORIGIN COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 RSC-01 /038 R

66615

DRAFTED BY COM/OIM/228/WOSUGG, CMM/GP

APPROVED BY EB/OCA/REP:LHPOMEROY

COM/OIM/228/HWHEIKENEN, RMD

EUR/IB-HYMCCOWN

TRADE REGS:EMULLELLY (PHONE)

----- 112488

R 182134Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY MADRID

UNCLAS STATE 079231

E.O. 11652:N/A

TAGS: BEXP SP

SUBJECT: TRADE PROMOTION AND ASSISTANCE: MERIDIAN

ENTERPRISES

1. MERIDIAN ENTERPRISES, LARGE EXPORT MANAGEMENT FIRM OF LOS ANGELES, CALIF, HAS COMPLAINED THAT IT ENCOUNTERING OBSTACLES BY SPANISH CUSTOMS IN SHIPPING SWIMMING POOL EQUIPMENT TO SPAIN, AND BELIEVES SPANISH MANUFACTURERS SIMILAR EQUIPMENT MAY BE EXERTING PRESSURES FOR PROTECTION.

2. ACCORDING MERIDIAN IT HAS BEEN SHIPPING SIZEABLE QUANTITIES SUCH PRODUCTS AS FILTRATION UNITS, FILTERS, CHLORINATION UNITS, TEST KITS, LEAF SKIMMERS, ETC. TO VARIOUS SPANISH BUYERS AND HAD ANTICIPATED SALES NEAR DOLS 300,000 THIS YEAR. SPANISH CUSTOMS HAS QUESTIONED VALUATION LAST FEW SHIPMENTS AND HAS APPARENTLY THREATENED UPVALUE THEM FOR CALCULATION TARIFFS UNLESS FIRM FURNISHES INFORMATION ON PRICES QUOTED TO OTHER CUSTOMERS. MERIDIAN'S POSITION IS THAT PRICES QUOTED ALL BUYERS THE SAME EXCEPT FOR QUANTITY DISCOUNTS AVAILABLE ON NON-DISCRIMINATORY BASIS, BUT IS RELUCTANT TO DISCLOSE PRICES PAID BY OTHER CUSTOMERS SINCE THIS IS CONSIDERED PROPRIETARY

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INFORMATION.

3. MOST RECENT SHIPMENT IN QUESTION IS TO PERMO, S.A., C/DEL  
PLOMO NO. 10, MADRID.

4. EMBASSY'S ASSESSMENT AND COMMENT REQUESTED.  
KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 APR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE079231  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** OIM/228/WOSUGG, CMM/GP  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740091-0285  
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**Line Count:** 67  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** kellerpr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10 SEP 2002 by BryanSD>; APPROVED <27 DEC 2002 by kellerpr>  
**Review Markings:**

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US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE PROMOTION AND ASSISTANCE: MERIDIAN ENTERPRISES  
**TAGS:** BEXP, SP  
**To:** MADRID  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005